

NASPO PRICING

Over-the-Phone Interpretation	Standard Hours		
	General Services Unit Price per Minute	Medical Unit Price per Minute	Legal Unit Price per Minute
Over-the-Phone Interpretation (OPI) Services for the most requested language: Spanish	\$0.56	\$0.66	\$0.75
Over-the-Phone Interpretation (OPI) Services for the twelve most requested languages (other than Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.56	\$0.66	\$0.75
Over-the-Phone Interpretation (OPI) Services for all other languages specified in Attachment P – Languages , as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.56	\$0.66	\$0.75
Over-the-Phone Interpretation	Extended Hours		
	General Services Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute	Medical Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute	Legal Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute
Over-the-Phone Interpretation (OPI) Services for the most requested language: Spanish	\$0.66	\$0.76	\$0.85
Over-the-Phone Interpretation (OPI) Services for the twelve most requested languages (other than Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.66	\$0.76	\$0.85
Over-the-Phone Interpretation (OPI) Services for all other languages specified in Attachment P – Languages , as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.66	\$0.76	\$0.85



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Video Remote Interpretation	Standard Hours		
	General Services Unit Price per Minute	Medical Unit Price per Minute	Legal Unit Price per Minute
Video Remote Interpretation (VRI) Services for the top VRI language: American Sign Language (ASL)	\$1.90	\$1.90	\$1.90
Video Remote Interpretation (VRI) Services for Spanish	\$0.75	\$0.78	\$0.85
Video Remote Interpretation (VRI) Services for the twelve most requested languages (other than ASL and Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.75	\$0.78	\$0.85
Video Remote Interpretation (VRI) Services for all other languages specified in Attachment P – Languages as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.75	\$0.78	\$0.85
Video Remote Interpretation	Extended Hours		
	General Services Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute	Medical Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute	Legal Over 8 hrs, After-Hours/Weekend, Holiday Unit Price per Minute
Video Remote Interpretation (VRI) Services for the top VRI language: American Sign Language (ASL)	\$1.99	\$1.99	\$1.99
Video Remote Interpretation (VRI) Services for Spanish	\$0.85	\$0.88	\$0.95
Video Remote Interpretation (VRI) Services for the twelve most requested languages (other than ASL and Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.85	\$0.88	\$0.95
Video Remote Interpretation (VRI) Services for all other languages specified in Attachment P – Languages as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.85	\$0.88	\$0.95



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Document Translation Services	General Services Unit Price per Word	Medical Unit Price per Word	Legal Unit Price per Word	Percentage Discount on provided costs, if Artificial Intelligence is allowable by Participating Entity
Standard Document Translation Services for the most requested language: Spanish	\$0.10	\$0.11	\$0.11	30%
Standard Document Translation Services for the twelve most requested languages (other than Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.14	\$0.15	\$0.15	20%
Standard Document Translation Services for all other languages specified in Attachment P – Languages, as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.18	\$0.19	\$0.19	20%
Expedited Document Translation Services for the most requested language: Spanish	\$0.13	\$0.14	\$0.14	30%
Expedited Document Translation Services for the twelve most requested languages (other than Spanish): Chinese (Mandarin & Cantonese), Arabic, Russian, Farsi, Vietnamese, Swahili, Somali, Korean, French, Portuguese, German, Italian	\$0.18	\$0.19	\$0.19	20%
Expedited Document Translation Services for all other languages specified in Attachment P – Languages , as well as for all unlisted languages that may be provided through the resultant Contract.	\$0.23	\$0.24	\$0.24	20%
Desktop Publishing (DTP) per hour	\$35.00	\$35.00	\$35.00	
Rush Fee (percentage of expedited services total)	30%	30%	30%	



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Tiered Discount Pricing Offerors should submit any tiered pricing available under a resultant contract. (Include additional rows/columns as necessary to include all available options, as it relates to Tiered Pricing)	Tiered Pricing (specify tiers and corresponding unit price (minute or word))	Tiered Pricing Category (OPI, VRI, Document Translation)
Spanish	20,000 words per language, per project = 10% discount to the translation per word rate 30,000 words per language, per project = 15% discount to the translation per word rate 40,000 words and above per language, per project = 17% discount to the translation per word rate *Does not apply to AI requested projects	Document Translation
American Sign Language (ASL) (excluding Document Translation)		
All Other Languages	20,000 words per language per project = 10% discount to the translation per word rate 30,000 words per language per project = 15% discount to the translation per word rate 40,000 words and above per language per project = 17% discount to the translation per word rate *Does not apply to AI requested projects	Document Translation



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